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|---------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|----------------|----------------------------------------------------------------------|----------|
| KC-327-BC1 (3-16-01) <div style="text-align: center;">DOMESTIC OFFER FORM</div> | ANNOUNCEMENT NO. <div style="font-size: 24pt; font-weight: bold;">BCD2</div> | INVITATION NO. | PAGE <div style="font-size: 24pt; font-weight: bold;">1</div> | |
| TO BE COMPLETED BY OFFEROR | | | | |
| IF SMALL BUSINESS, ENTER "SB" | VENDOR NO. | VENDOR NAME | | |
| USDA USE ONLY BIDDER NUMBER | PLANT NO. | LOCATION | PLANT NO. | LOCATION |
| | | | | |

Subject to the terms and conditions of this invitation, Announcement BCD2, as amended, and USDA-1, Revision No. 2, as amended, the undersigned offers to sell and deliver the following quantities at the differential price quoted.

1. Enter differential price per pound (EXAMPLE 0.10).

| | CHEDDAR → | WHITE OR YELLOW | | RDU-FAT WHITE OR YELLOW | | SHRED, WHITE OR YELLOW | RDU-FAT SHRED, WHITE OR YELLOW | |
|----------------------|-------------|-----------------|---------------|----------------------------|--------------|---------------------------|--------------------------------------|------------------|
| | PACK SIZE → | 1/40 LB. BLK. | 4/10 LB. CUTS | 1/40 LB BLK | 4/10 LB CUTS | 6/5 LB BAGS | 6/5 LB BAGS | 1/500 LB. BARREL |
| Alabama | | | | | | | | |
| Arizona | | | | | | | | |
| Arkansas | | | | | | | | |
| California | | | | | | | | |
| Colorado | | | | | | | | |
| Connecticut | | | | | | | | |
| Delaware | | | | | | | | |
| District of Columbia | | | | | | | | |
| Florida | | | | | | | | |
| Georgia | | | | | | | | |
| Idaho | | | | | | | | |
| Illinois | | | | | | | | |
| Indiana | | | | | | | | |
| Iowa | | | | | | | | |
| Kansas | | | | | | | | |
| Kentucky | | | | | | | | |
| Louisiana | | | | | | | | |
| Maine | | | | | | | | |
| Maryland | | | | | | | | |
| Massachusetts | | | | | | | | |

Continued on next page

1. Enter differential price per pound (EXAMPLE: 0.10).

| CHEDDAR → | WHITE OR YELLOW | | RDU-FAT WHITE OR YELLOW | | SHRED, WHITE OR YELLOW | RDU-FAT SHRED, WHITE OR YELLOW | |
|-------------------------------|-----------------|---------------|----------------------------|--------------|---------------------------|--------------------------------------|------------------|
| PACK SIZE → | 1/40 LB. BLK. | 4/10 LB. CUTS | 1/40 LB BLK | 4/10 LB CUTS | 6/5 LB BAGS | 6/5 LB BAGS | 1/500 LB. BARREL |
| Michigan | | | | | | | |
| Minnesota | | | | | | | |
| Mississippi | | | | | | | |
| Missouri | | | | | | | |
| Montana | | | | | | | |
| Nebraska | | | | | | | |
| Nevada | | | | | | | |
| New Hampshire | | | | | | | |
| New Jersey | | | | | | | |
| New Mexico | | | | | | | |
| New York City/ Long Island | | | | | | | |
| New York State | | | | | | | |
| North Carolina | | | | | | | |
| North Dakota | | | | | | | |
| Ohio | | | | | | | |
| Oklahoma | | | | | | | |
| Oregon | | | | | | | |
| Pennsylvania | | | | | | | |
| Rhode Island | | | | | | | |
| South Carolina | | | | | | | |
| South Dakota | | | | | | | |
| Tennessee | | | | | | | |
| Texas | | | | | | | |
| Utah | | | | | | | |
| Vermont | | | | | | | |
| Virginia | | | | | | | |
| Washington | | | | | | | |
| West Virginia | | | | | | | |
| Wisconsin | | | | | | | |
| Wyoming | | | | | | | |
| | FROM | | FROM | | FROM | | FROM |
| PRICE RANGE → | TO | | TO | | TO | | TO |

| | | | | |
|------------------------------------------------------------------|-------------------------------------|----------------|------------------|----------------------|
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2. Delivery period constraints.

| CHEDDAR → | WHITE OR YELLOW | | RDU-FAT, WHITE OR YELLOW | | (Optional) TOTAL | SHRED, WHITE OR YELLOW | RDU-FAT, SHRED, WHITE OR YELLOW | (Optional) TOTAL SHRED & RDU-FAT SHRED | |
|-------------------------------|---------------------------------------------------------|-----------------------------------|----------------------------------|-----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------------|------------------|
| PACK SIZE/CODE → | 1/40 LB. BLK. 051140 051240 | 4/10 LB. CUTS 051110 051210 | 1/40 LB. BLK 051640 051740 | 4/10 LB. CUTS 051610 051710 | 1/40 LB. BLK. & 4/10 LB. CUTS | 6/5 LB. BAGS 050265 050365 | 6/5 LB. BAGS 052865 052965 | 6/5 LB. BAGS | 1/500 LB. BARREL |
| DELIVERY PERIOD ^{1/} | Enter maximum pounds per pack size and delivery period. | | | | | | | | |

| | | | |
|-----------------|--------------|------------------------------------------------------------------------------------------------------------------------------|--|
| May 2001 | 01-15 | 2/ Enter any additional quantity HERE for early delivery of barrel cheese to processors against July and August 2001. | |
| May | 16-31 | | |
| Jun | 01-15 | | |
| Jun | 16-30 | | |
| | | | |

| | | | | | | | | | |
|------------|--------------|--|--|--|--|--|--|--|--|
| Jul | 01-15 | | | | | | | | |
| | 16-31 | | | | | | | | |
| Aug | 01-15 | | | | | | | | |
| | 16-31 | | | | | | | | |
| Sep | 01-15 | | | | | | | | |
| | 16-30 | | | | | | | | |
| Oct | 01-15 | | | | | | | | |
| | 16-31 | | | | | | | | |
| Nov | 01-15 | | | | | | | | |
| | 16-30 | | | | | | | | |
| Dec | 01-15 | | | | | | | | |
| | 16-31 | | | | | | | | |
| Jan 2002 | 01-15 | | | | | | | | |
| | 16-31 | | | | | | | | |
| Feb | 01-15 | | | | | | | | |
| | 16-28 | | | | | | | | |
| Mar | 01-15 | | | | | | | | |
| | 16-31 | | | | | | | | |
| Apr | 01-15 | | | | | | | | |
| | 16-30 | | | | | | | | |
| May | 01-15 | | | | | | | | |
| | 16-31 | | | | | | | | |
| Jun | 01-15 | | | | | | | | |
| | 16-30 | | | | | | | | |

^{1/} Shaded months indicate peak USDA delivery periods. Vendor should consider this when offering their maximum capacity.
^{2/} Pricing will be as stated in Section C.5. of Invitation 010 to Announcement BCD2.

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|-----------------------------------------------------------------------------|---------------------------------|----------------|------------------|------------------|
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3. Commercial Brand:

4. Annual Representations and Certifications - Sealed Bidding
 The bidder certifies that annual representations and certifications (Check One):

A. Dated _____ (insert date of signature of submission), which are incorporated herein by reference, have been submitted to the contracting office issuing this solicitation and that the submittal is current, accurate, and complete as of the date of this bid, except as follows (insert changes that affect only this solicitation; if none, so state):

B. Are enclosed.

5. Timely Performance (Check One):

Offeror has has not delivered all products required under contracts with USDA that have a not-later-than date prior to this bid opening.

6. Product Conformance Certification - By signing this offer, the bidder certifies that the product to be delivered will conform in all respects with the contract requirements, specifications, standards and quality assurance practices as stated in this Announcement. The government reserves the right to require proof of such conformance.

7. Name of laboratory: _____

8. Offeror acknowledges receipt of amendments to invitation by entering the amendment number and date.

| | | | |
|---------------|------|---------------|------|
| AMENDMENT NO. | DATE | AMENDMENT NO. | DATE |
| AMENDMENT NO. | DATE | AMENDMENT NO. | DATE |

| | | | | |
|-----------------------------------------------------------------------------|---------------------------------|----------------|------------------|------------------|
| KC-327-BC1 <small>(3-20-00)</small> DOMESTIC OFFER FORM | ANNOUNCEMENT NO. BCD2 | INVITATION NO. | VENDOR/PLANT NO. | PAGE 5 |
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Before *signing* this offer, see Article 6 of USDA-1.

The certifications, warranties, and representations as set forth in this invitation and part C of USDA-1, Revision No. 2, as amended, are hereby made.

IN WITNESS WHEREOF, the undersigned has executed this offer this _____ day of _____, 20_____.

NAME OF FIRM

SIGNATURE

TITLE

Typed Name of the Officer or Employee Responsible for the Offer:

TYPE OF FIRM (Corporation, Partnership, or Sole Proprietorship)

ADDRESS

CITY

STATE

ZIP CODE

E-MAIL ADDRESS

FAX NO.

TELEPHONE NO.

AFTER HOURS CONTACT (Name)

TELEPHONE NO.

PRIVACY ACT AND PUBLIC BURDEN STATEMENTS

The following statements are made in accordance with the Privacy Act of 1974 (5 USC 552a) and the Paperwork Reduction Act of 1995, as amended. The authority for requesting the information is 7CFR, Chapter 14. The information will be used to evaluate bids to purchase processed commodities. Furnishing the requested information is voluntary. Failure to furnish the requested information will result in nonconsideration. This information may be provided to other agencies, IRS, Department of Justice, or other State and Federal Law enforcement agencies, and in response to a court magistrate or administrative tribunal. The provisions of criminal and civil fraud statutes, including 18 USC 286, 287, 371, 641, 651, 1001; 15 USC 714m; and 31 USC 3729, may be applicable to the information provided.

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